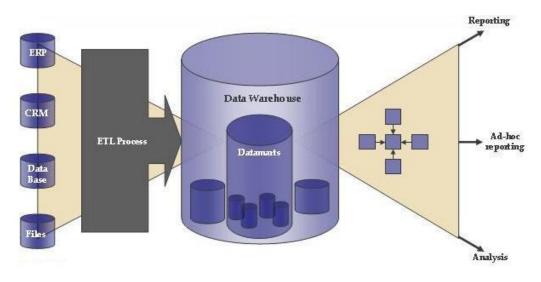
## Business Intelligence applications developed with IBM's Cognos



Data from different sources is coming to the environment, ready to be used for

- Reporting a
- Ad hoc reporting
- Analysis



Special Data Mart designing - better performances for the defined reporting environment



Data analysis- data match between source and destination always must be the case





Reporting application - is not just report

- All related reports in one place
- Navigation section in each of the reports
- Link everywhere from everywhere
- Filter the report data
- Use the same filtering options everywhere in the environment
- Link different data levels for the same reports
- Keep and organize the history data
- Use the old data and make assumptions
- Use the future forecast and make decisions
- Compare the data between selected periods
- Check the variance between selected periods
- Following the trend line
- KPI solutions
- Coloring the KPI based on the dynamic definitions and get better perception
- ...

Yes, all of the above is real and it is already working in our solutions

- Data snapshot from interest
  - Data from the past
  - o Last updated date

Filters
Select history
data
OCT 2011

- Navigation section - part of each report:



Applied Filters
Reports section 1
View: yearly monthly 3 years view Level 1
L 1.0: L 1.1: L 1.2: links to the reports L 1.3 L 1.4: L 1.5:
Compared period of interest
compared to: OCT_2011
Reports section 2
L 1.0: L 1.1: links to the reports L 1.2:

Using the navigation section which is the same for each report, the user can navigate from one to another report using the same filtering criteria.

Filtering criteria can be changed on each of the reports and they are valid for each navigation link.

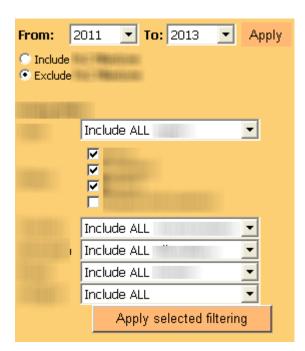


Time frame as filtering option:



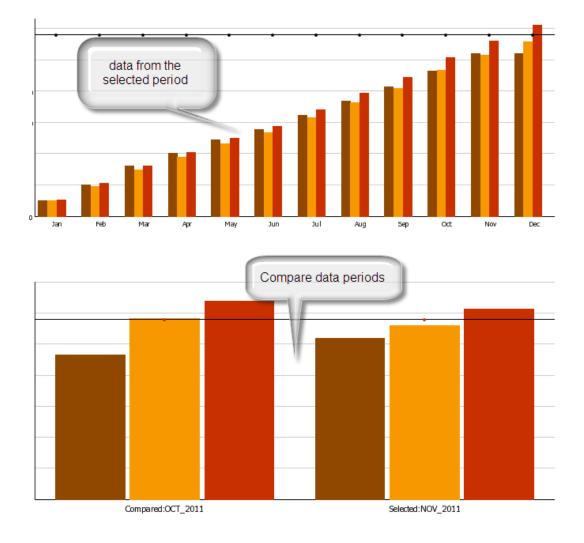
Get only the period which is of your interest

More filtering options on the navigation section



Dependent of the data level which is analyzin





Data related to se selected period of interest and the comparable data in one place:

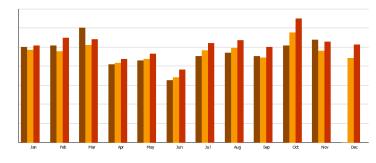
Additional analysis based on the variances of the selected periods:

Compared to: OCT_2011	Selected: NOV 2011		ance: I <b>n method</b>
001_2011	107_2011		ared to full year
 Full Year	Full Year	Δ	Δ%



## Different views of the same:

- Monthly



- 3 years view



The same costs in more details together with the variances analysis:

									Calculated Variances									
<b>Mercene</b>		5	elected S	N: NOV_201:	L	Compared to:OCT_2011				Δ KUSD				Δ %				
		FC	WFC	wFC_YTD	ACT	FC	WFC	wFC_YTD	ACT	FC	wFC	wFC_YTD	ACT	FC	WFC	wFC_YTD	ACT	
otal							101101											
	10.000	100.001	+++++++++++++++++++++++++++++++++++++++	10000	120621	19(1)(8)	10160	10.00	10000	11000	1,198	10.000	10.781	11,499	10476	-8187b.	-8149	
	-	10							10	- 11		101	- 10	100-001	100-010			
	-	1112081	11.000	1.00	14488	11000	1.000	1891	100	1881		1891	1881	191485	1000	1-10	-2447	
	-	1991	1995	1851	1000	1991	100	100	1881	10		181	- 10	11000	11000	141250	1-1-100	
	and the second	10000	101100	1.000	1012051	-	101100	41141	111200	- 181	1.0	11,000	1000	11480	11070	10.076	1100	
	ALC: NO.	10			- 101				181	10		101	- 10	11000	11000	1.000		
	al-date.	111000	1100	11000	11100	1100	1100	11000	186	1981	199	1661	- 100	12120	1011010	10100		
	1	101100	10.100	(Berriet	10.1000	the state	16,089	100000	41.10	1001	- 10	10.000	out of	11100	111000	41.000	11,000	
		181				181			- 10					11000				
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	-	181	- 10	-		181	- 10								10.000			
	10100	181	181	181	- 10	181	181	181	- 10	- 10				11000	11000	1.404		
		-			-	100			10	-			-		10	-		



The costs grouped by attributes presented in more graphical design

	the second s	
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		80,800 0 7 10,000 0 40,000 0 70,000 0 70,000 0 10,000 0 10,000 0 10,000 0
		80,000 7 71,000 0 90,000 0 90,000 0 20,000 0 10,000 0 0 0 10,000 0

All of the report items have a link to the appropriate level of interest.

Data in one chart for better perception:

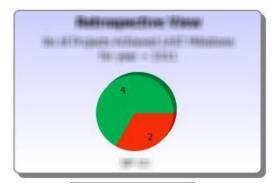




Details on the same place:

- What is inside the green (which are the four items)
- What is inside the red (which are the two items)

<u>e Details</u>			
-	-017000-141	WATER PARTY	1271047113
1.0000000 (000)	101000-111		12111000-1-1
1071000 -222	20100011		
	10110001101		



KPI definition coloring:

	-	10000-0000	1887	1888	188	1000	1881	18231	1811
100.000		1886.00			-560				
10,000					03-Sep-12	01-Apr-13			
	-								
_		10000			-196	-406			
		:		29-Sep-11	15-Oct-13				
10000	1000			29-Sep-11					
_				0	-603				
						20-Dec-10			
100	-					12-Apr-11			
_		1000				113			
					25-Jan-12				
	1								
1000					26				
					05-Dec-11	15-Feb-12			
					77	5			
					16-Jan-12	01-Aug-12	15-Oct-13	30-Dec-13	
	1.000	States and the second second			14-Nov-11				
		100-101			-63	-163	-603	-679	



- Change your coloring algorithm dynamic when ever you like
- Change your coloring definition dynamic when ever you like

States of the local division of the local di	-	1000100	 1885	18		1885	(BEE)	1811	1811	18110	 1580	181	1885
10.000				03-S	Metrics Definition type: mil desc: methc	estone							15-Jun-12
			29-Sep-11	15-0	KPI (r green: <=30d red: >30d Due (prospective								-116
			29-Sep-11 0		Definition: white: <-180d	9)							
					green: <=-90d Yellow: <=0d red: >0d								

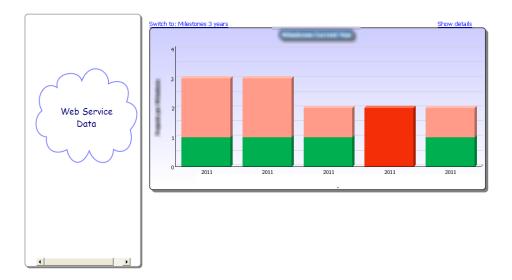
- Show your KPI definition description

- Change your KPI description dynamic when ever you like

Show the KPI in more details for the selection on interest:

								2011							
Bassies		16467			1998			1980			(816)			188.60	
	LONGS COLOR (B)	101108-100101-	1881181		10-110-110-007	100100	1010080-00010-000	division in the second		111000-000-000-000	1011031108187		111000-0010-000	10.1110/100101	18818
COMPANY.										20-Dec-10	12-Apr-11	113			
ACCR. OR				29-Sep-11	29-Sep-11	- 0	2								
Contraction in which the							05-Dec-11		77						
							16-Jan-12	14-Nov-11	-63	1					
	22-Nov-11		90	13-Jun-11		252									
1000100	05-Dec-11		77												
and street.	06-Apr-13	21-Sep-11	-563												
101111				07-Nov-11		105									
													30-Dec-11		52
<b>INCOME</b>													30-Apr-11	14-Apr-11	-16
										29-Nov-10	27-3an-11	69			

Introduce new items in the reports from the web services and linked to the report page





Check your check points inside the specified period

- o what is Completed and when
- what is coming and when it is planned to be done

	YEAR	MONTH	Milestones	Actual	Planned
Applied Filters	2012	FEB	111110000		
Snapshot: NOV 2011 Franchise:			and the second sec		15-Feb-12
			ALCOHOMATER: THEY		01-Feb-12
These Frances			ELCONDENSE (FFC)		15-Feb-12
Time Frame			ALCOHOLDER THE REAL		03-Feb-12
From:         FEB         ▼         2012         ▼           To:         NOV         ▼         2012         ▼			10.11000000000000000000000000000000000		21-Feb-12
0: NOV 💌 2012 💌			ALCOHOLDER (TRU)		15-Feb-12
			111800		
/iew table view <u>pivot view</u>			895 C		01-Feb-12
		MAR	1 (0)001		
MS Completion			86.		30-Mar-12
		MAY	117810		
ALL Completed Uncompleted			86)		04-May-12
			1000000		
Milestones			100 C	15-Nov-11	10-May-12
Tugal Mannian (Manual Mi)			10.1010.00		
			all anami		
			1000		31-May-12
			(10.000000) (70)		07-May-12
			10.01000.000 /00		28-May-12
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V					
check all uncheck all					
CHECK all CHECK all CHECK all					
and the second					

Your check points inside the navigation and filtering section.

Milestones	
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check all uncheck all	check all uncheck all

Check points are dynamic and you can change it every time together with the coloring options



-	-	-						20	12				
				FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV
	0-988	10-0000	-10-20000-001-					01-Jun-12					
	10000	14100888	1.								01-Sep-12		
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			1.					01-Jun-12					
		I	1.					15-Jun-12					
			1.						01-Jul-12				
			1.		15-Mar-12								
			1.			01-Apr-12							
			1.	15-Feb-12									
			1.						15-Jul-12				
			1.			15-Apr-12							
			1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.				01-May-12						
			1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.		01-Mar-12								
			1.					01-Jun-12					
			111000000000000000000000000000000000000							01-Aug-12			
			1.					01-Jun-12					
			5.1.5.000000000000000000000000000000000				15-May-12						
			1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	15-Feb-12									
								15-Jun-12					
					15-Mar-12								
	1	1	1.1	01-Feb-12									

Different view for the same: What is coming next?

You can always change the period which is of your interest:

Time Frame				
From:	FEB	•	2012 🔹	•
To:	NOV	•	2012	•

You can always select what you are interesting for:

- Completed points you can see when they are completed
- Uncompleted points you can see when they need to be completed
- All

ALL Completed Uncompleted	MS Completion				
		ALL	C Completed	C Uncompleted	

You can always reduce the points of interest using the navigation filtering options:



Milestones	
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🔽 f est man est	
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check all uncheck all	check all uncheck all

